

Request for Information**Egypt Textiles in Transition**

IUC nr.: 202305106

Organisation: The Netherlands Enterprise Agency (RVO)

The Netherlands Enterprise Agency (in Dutch: **Rijksdienst voor Ondernemend Nederland, RVO**) supports private and public organizations with funding, international business partners, knowledge, and regulations.

More information about RVO can be found on: www.rvo.nl and <http://english.rvo.nl/>.

Purpose of the notification

The purpose of this Request for Information is to assess the interest of organisations that want to participate in RfP procedure for the assignment “Egypt Textiles in Transition”

Extent and duration

The project will start on the **1st of January 2024** and must be completed by **31 December 2027**.

Budget indication

Maximum budget is € 120.000,- excluding Dutch VAT and including all locals costs and taxes.

Purpose of the assignment

The purpose of the assignment is to support the implementation of project activities in Egypt on all levels of the project and through coordination with the project’s expert team and Egyptian stakeholders and organisation of activities.

Deliverables

The expert is responsible for supporting the team of (international) experts with regards to attaining the following deliverables:

1. Business Export Coaching (BEC) deliverables:
 - a. Training and coaching sessions are coordinated in support of the business export coaches and through maintaining close contact with participating companies and promoting project engagement;
 - b. Visits to Egypt by the team of international experts are effectively organised;
 - c. Visits to the EU market are effectively supported through liaising with participating companies and arranging logistical issues in Egypt (e.g. visas);
2. Institutional Capacity Building & Promotion of Sector Collaboration deliverables:
 - a. Information and regular updates on sector stakeholders are provided to the international expert responsible for this project component;
 - b. Communication between the experts and other stakeholders is facilitated;
 - c. Sectoral events and incoming visits by the institutional expert are effectively supported;
3. General project activities:
 - a. Strong network of public and private sector stakeholders at decision-making level is developed and maintained and can be deployed to the benefit of the project;
 - b. Advise is provided on the Egyptian context of the textiles sector;
 - c. Periodical reports on project progress are developed for CBI.

Required skills and experience

The company or consortium must meet the following requirements:

- Permanent presence in Egypt;
- Ability to travel efficiently throughout Egypt, organise meetings with stakeholders in Egypt and arrange logistics without long haul travel;
- Fluent in Arabic and English, both spoken and written;
- Experience with SME export promotion projects for manufactured products to the EU and other international markets;
- Experience as consultant and project coordinator in Egypt for international development projects;
- Proven and up-to-date network among key public and private sector stakeholders in the Egyptian textiles sector;
- Proven and up-to-date network among international development organisations active in the Egyptian textiles sector;
- Experience with organising market entry activities (eg international trade fairs) to international markets;
- Work experience in Egypt's public sector.

Application

You can show your interest in this procurement procedure by sending an email to Katia Sayapina, katia.sayapina@rvo.nl with your company details, confirmation of interest, and a response to the questions below. The purpose of this Request for Information is to identify interest of experts available and to assess their ability to carry out this assignment.

Based on the market consultation, RVO can decide to start a procurement procedure. Interested companies/consultants can be invited to this procedure. Your response to this market consultation does not mean you have the right to be invited to this procurement procedure.

Selection will be done based on your response to the questions below.

Name interested party:	
Name contact person and function:	
Phone number contact person:	
E-mail contact person:	
Visiting address:	
Mailing address:	
Question number	Question and answer (max 2A4)
Question 1	Please describe a reference project and your role in it which you executed for SME export development programs in Egypt
Answer	
Question 2	Please describe your network, list a selection of key public and private sector stakeholders in the Egyptian textiles sector, and include names and positions of decision makers.
Answer	
Question 3	Please describe a reference project (in the past 5 years) for organising incoming and outgoing visits of international experts (consultants) and SMEs as well as organising sectoral events in Egypt, and your role in it.
Answer	

Deadline

The deadline for responding to this market consultation is set **at 8 October 2023**.

Yours sincerely,

Katia Sayapina
Consultant Procurement